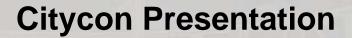
## CITYCON











Q2 2008



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- Profitability & Financing

### Additional info



## **Highlights – Goals and Focus**

### CITYCON

### Goals

Growth, mainly organic

### Strategic focus

- Retail properties only
- Geographical focus

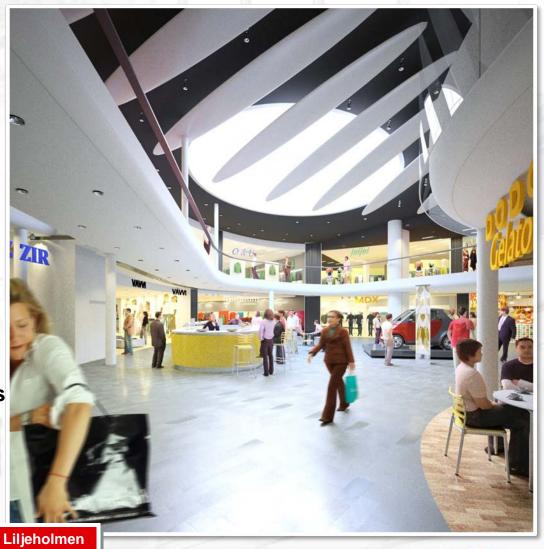
# Sustainability Position

- Market Leader in Finland
- Strong position in Sweden
- Growing in the Baltic Countries

in the future

Strong operating cash flow

**Expertise in retail real estates** and financing



## **Highlights – Financial Targets**

## CITYCON

#### **Growth track**

 Continued expansion through property development and selective acquisitions

- Cumulative CAPEX since 2005 in excess of EUR 1 billion
- The main emphasis on organic growth

### **Dividends**

- Solid distribution policy despite growing number of shares outstanding
- Payout target 50 per cent of the distributable earning excluding fair value gains on property
- For 2007 Citycon's distribution was 0.14 EUR per-share dividend was 0.04 EUR and return from invested unrestricted equity fund 0.10 EUR

### **Equity ratio**

- Strong balance sheet
- Long-term equity ratio target is 40 per cent
- Equity ratio of 42.1 % as of 30 June 2008

CITYCON

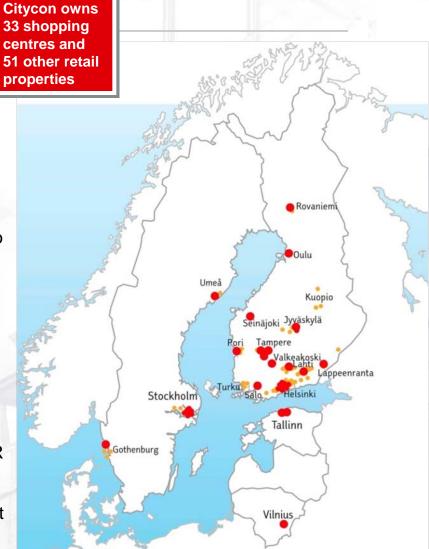
# **Highlights & Business Environment**

•Citycon Q2 2008

## Highlights – Q2 Highlights

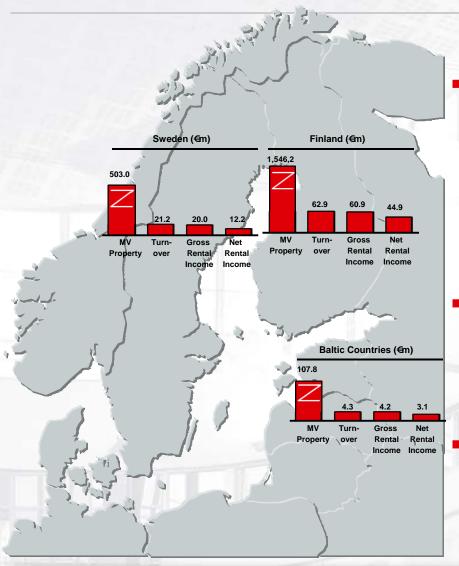
■ The fair value change was EUR – 84.7 million and the market value of property portfolio was EUR **2,156.9** million (Q1/2008: EUR 2,226.6 m)

- The valuation yield **6.0%** (Q1/2008: 5.7 %) by external appraiser.
- Net cash from operating activities per share EUR 0.06 (EUR 0.06) and EPRA EPS EUR 0.04 (EUR 0.04)
- Net rental income grew by 2.7% to EUR 30.5 million compared to Q1 (Q1/2008: EUR 29.7 m)
- Net rental income for like-for-like properties grew 0.3%
- Turnover increased by 26.1 % to EUR 88.5 million (Q1-2/2007:
   EUR 70.2 m)
- Direct result grew 32.7% to EUR 18.9 million (Q1-2/2007: EUR 14.3 m)
- Profit /loss before taxes now EUR -62.1 million (Q1-2/2007: EUR 212.5 m), incl. EUR -83.3 (EUR 191.6 m) fair value change
- Total liquidity of EUR **349.4** million incl. unutilized committed debt facilities EUR **325.6** million and cash **23.8** million



## **Highlights**

## CITYCON



### Geographical Overview

### Finland

- 74.6% of total net rental income in Q1- Q2/2008
- Net rental income growth of 25.6 % to EUR 44.9 m
- Market leader; 22 shopping centers and 45 other retail properties
- Citycon sold 40 per cent of its' largest shopping centre Iso Omena to GIC
- Large redevelopment project in Trio, Lahti

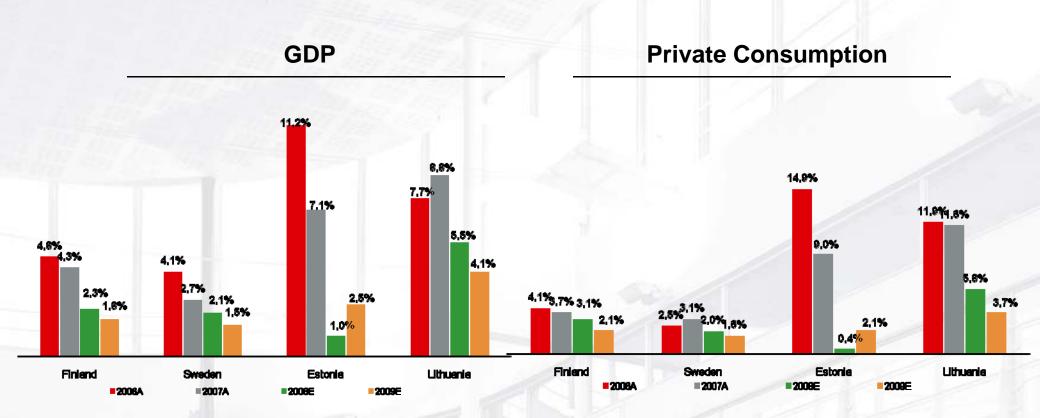
### Sweden

- Net rental income accounted for 20.3 % of Citycon's total net rental income
- Net rental income increased by 16.9%, to EUR 12.2m
- Citycon's largest development project

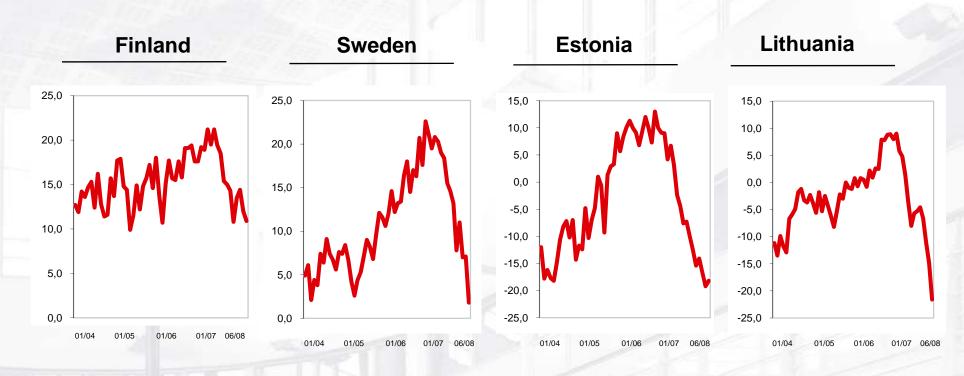
#### Baltic Countries

- Citycon's second largest development project goingon in Estonia
- Net rental income rose by 11.6 % to EUR 3.1 million

## **Business Environment**



### **Consumer Confidence**



Consumer confidence indicator is conducted as an interview survey. It includes respondent's view on financial situation, general economic situation, unemployment expectations over the next 12 months, and savings over the next 12 months.

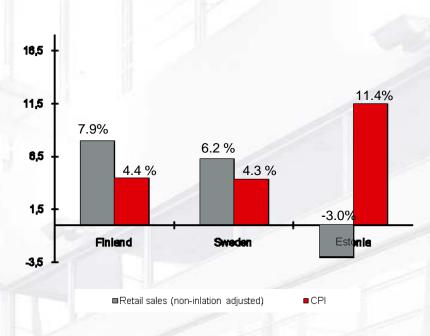
Source: Eurostat

### **Business Environment**

## CITYCON

- The spread in yield requirements between prime and other properties increased clearly not only in the Baltic countries but also in Finland and Sweden (source: Jones Lang LaSalle).
- Construction costs are growing, but not as rapidly as during 2007 (05/2007-05/2008):
  - Finland: + 4.5% (June 2008, Statistics Finland)
  - Sweden +4.7 % (May 2008, Byggindex, Sweden)
  - Estonia +6.0% (April 2008, Statistics Estonia)
- Aim to get REIT-legislation is on the Government agenda. The discussion is currently focusing on residential REIT – model only.

### Retail Sales and CPI, May 08



#### Sources:

CPI, Estonian Retail Sales: Reuters Knowledge, Statistics Estonia

Retail Sales Finland and Sweden: Preliminary retail sales data for May, Statistics Finland and Statistics Sweden

# **Property Portfolio**

•Citycon Q2 2008

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# ROCCA AL MARE SHOPPING CENTRE

TALLINN, ESTONIA

## CITYCON

On-going projects, 30 June 2008

			Market value, EUR million (31 Dec. 2007)	Area, sq.m. <sup>1)</sup>	Post- development area, sq.m.	Total estimated investment, MEUR <sup>2)</sup>	Actual cumulative CAPEX by the end of the period, MEUR	Target year of completion	Additional information
Property	Location	Country							
Liljeholmstorget	Stockholm	SWE	78	20 100	28 000	120	38.2	2009	Construction of a new shopping centre and total refurbishment of the existing building. Total post-development area including underground parking 91,000 m <sup>2</sup> .
Rocca al Mare	Tallinn	EST	75	28 600	53 500	68	25.5	2009	Redevelopment and major extension of the existing shopping centre.
Trio	Lahti	FIN	124	32 300	35 300	60	42.0	2008	Redevelopment of the existing shopping centre.
Torikeskus	Seinäjoki	FIN	13	11 300	12 000	4	2.1	2009	Refurbishment of the exiting shopping centre.
	Projects no	ot yet app	proved, or partly	approve	d, by the Board	of Directors			
Property	Location	Country							
Lippulaiva	Espoo	FIN	52	18 000	35 000	60-70 <sup>3)</sup>	21.7	2011	Refurbishment and extension of the existing shopping centre. The refurbishment of indoor areas was completed in spring 2008. The extension plan is under renewal. The appeal regarding the change of zoning required for the extension was dismissed in the Supreme Administrative Court in September 2007.
Åkersberga Centrum	Österåker	SWE	58	26 000	35 200	27 <sup>4)</sup>	4.4	2010	Redevelopment and extension of the existing shopping centre. The project has been delayed due to a tenant complaint. The project plan is under renewal.
Tumba Centrum	Botkyrka	SWE	64	30 000	38 500	35-37 <sup>5)</sup>	1.8	2011	Redevelopment and extension of the shopping centre. In the first phase the centre will be refurbished and extended by 500 sq.m. The second phase includes remarkable redevelopment and extension.

<sup>1)</sup> Leasable area owned by Citycon.

<sup>2)</sup> New capital tied on the project.

<sup>3)</sup> Both planned stages included in the estimate. The second stage is subject to the Board of Directors' decision.

<sup>4)</sup> Citycon owns 75% of the shopping centre. The estimated total value of the redevelopment is approx. EUR 40 million.

<sup>5)</sup> Both stages included in the figure. The second stage is subject to the Board of Directors' decision. The estimated investment need of the initiated first phase is approx. EUR 8 million.

## **Pilot Projects in Sustainable Construction**



#### Trio

Total redevelopment of Lahti downtown shopping centre. The most important shopping venue in its large catchment area,100 kilometers from Helsinki. Originally built in 1977/87 and consisted of three separate buildings. Adjacent Hansa-building (11,400 m<sup>2</sup>, not incl. in GLA below) will be refurbished after completion of the Trio redevelopment (subject to board approval).

GLA 32,300 m<sup>2</sup> Post-development area (GLA) 35,300 m<sup>2</sup> Total Estimated investment, EUR 60 million Theoretical gross rental income, EUR \*) 11.1 million p.a. Estimated year of completion 2008

#### Liljeholmstorget

Sweden

Construction of a new shopping centre south of Stockholm city centre. Location is the major traffic hub, the whole area is being redeveloped into attractive residential neighborhood. Existing building is totally refurbished, new centre is currently being built adjacent to subway station. Parking underground.

GLA Post-development area (GLA) Total Estimated investment, EUR Theoretical gross rental income, EUR Estimated year of completion

20,100 m<sup>2</sup> 28,000 m<sup>2</sup> retail (+ 11,800 m<sup>2</sup> offices)

120 million 21.5 million p.a.

2009



# **Estonia**



### Rocca al Mare

Extension and redevelopment of existing shopping centre west of Tallinn city centre After the project Rocca al Mare is one of the largest centres in the Baltic countries, large and affluent catchment area. Originally built on 1998.

GLA 28,600 m<sup>2</sup> Post-development area (GLA) 53,500 m<sup>2</sup> Total Estimated investment, EUR 68 million Theoretical gross rental income, EUR 12.3 million p.a. Estimated year of completion 2009

#### •Citycon Q2 2008

Projects under planning, 30 June 2007 Citycon's Board of Directors has not yet made a decision on the development project, but it is under planning, an alteration of the city plan is pending or Citycon (or its partner) has a site reservation. Target year of Additional information Market value. Project Estimated Target EUR million area, sq.m. investment year of compeletion (31 Dec. need. MEUR project 2007) launch Location Property FIN 29.6 24 000 2011 Espoontori Espoo 50-70 2009 Alteration of city plan pending, facilitating the extension and refurbishment of the existing shopping centre. The investment amount does not include the property acquisition cost incurred in 2007 (Asemakuja). 3) FIN 15 2008 2010 Extension of the shopping centre in two stages, the first stage will begin in Autumn 2008. Iso Omena Espoo 5 000 <sup>4)</sup> 3293 Myyrmanni Vantaa FIN 176.7 11 000 15-17 2008 2011 The food court was refurbished in 2007. The second floor will be refurbished into a fashion world in an indoor renovation that will be carried out in several stages. Estimated investment need includes the completed food court project of EUR 2.1 million. Galleria Oulu FIN 10.2 17 000 50-55 2010 2012 Redevelopment of the Galleria block into a shopping centre in co-operation with the block's other property owners. Includes the acquisition and refurbishment of the adjoining property (appr. 11,000 sq.m.) and its connection to the existing centre as well as an underground parking facility. Koskikeskus FIN 114.7 20005)8-12 2009 2008-2009 The improvement of the shopping centre's service palet through inner refurbisment and extension works. Alteration of Tampere the city plan gained legal force in 2007 increasing building right for retail use by 6,200 sq.m. FIN 4.2 7 400 20 2009 2012 Myllypuro 6) Helsinki Building a new retail centre replacing the existing one. Citycon has signed a preliminary agreement to purchase four lots for the project in Summer 2008. Kuopion Anttila Kuopio FIN 21.7 15 000 35-40 2009 2011 Redevelopment and extension of the existing building into a new shopping centre. Commercial concept of the project under review and building of parking facilities under the market square pending. 3) FIN 14.2 23 000 60 2009-2010 Refurbishment and extension of the existing shopping centre. 3) Heikintori 6) Espoo Martinlaakso Vantaa FIN 8,2 7000-8000 25-30 2009 2011 Building a new shopping centre replacing the existing retail centre. 3) Laaiasalo Helsinki FIN 4.4 8 000 2009 2010 25-30 Building a new retail centre replacing the existing one. 3) Tampere (earlier Tampere FIN 50 000 In stead of the unmaterialized MAXX-project, Citycon is examining an alternate shopping centre project in Tampere. known as MAXX) IsoKristiina 39,2 25 000 50 2009 2012 Lappeenranta FIN Refurbishment and extension of the existing shopping centre under planning. Alteration of city plan pending and commercial concept under review. 3) Stenungs Torg 6) Stenungsund SWE 56.3 30 000 40-50 2009 2010 Citycon has agreed with the shopping centre's minority shareholder on the redevelopment and extension of the shopping centre. SWF Ström pilen 6) Umeå 54.6 40 000 54 2009 2011 Refurbishment and extension of the shopping centre. SWE 15.9 5 000 8-9 2009 2011 Länken 6) Järfälla Refurbishment and extension of the retail property. Jakobsbergs Centrum Järfälla SWE 121.8 8 000 5-6 2009 2009 Redevelopment and extension of the shopping centre. Akermyntan Centrum Hässelby SWE 12.8 8 500 2-10 2009 2009 Redevelopment of the shopping centre, building of new residential units adjoining the centre under review.

10-15 000

2009

10-15

2009

18.5

**FST** 

Tallinn

Magistral

Refurbishment and extension of the shopping centre.

<sup>1)</sup> The project area refers to the combination of the area of the existing premises under refurbishment owned by Citycon and the area of the extension. 2) The amount of investment needed will change and become more precise as the planning process proceeds. The figure is the best current estimate.

<sup>4)</sup> The project area refers only to the area of the planned extension. 5) The leasable area may be larger than indicated.

<sup>3)</sup> The schedule for the project completion and/or launch involves risks associated with city planning.

<sup>6)</sup> Partly-owned property.

## CITYCON

### **Potential project**

Citycon is analysing opportunities for the development and/extension of for example the properties below.

Neither an alteration of city plan has been applied for nor any other official decisions made

			Market value, EUR million (31 Dec. 2007)	Area, sq.m.	Additional information
Property	Location	Country			
Ultim a	Vantaa	FIN	4	0	Vacant lot of approximately 42,000 sq.m. with 20,000 s.qm. in current permitted residential building right. Possibility to use the property as a consideration in potential transactions.
Myyrmanni	Vantaa	FIN	177	10 000	Potential extension of the shopping centre by 10,000 sq.m.
Valtari	Kouvola	FIN	6	7 600	Opportunities to redevelop the property are analysed.
Columbus	Helsinki	FIN	84	20 400	Opportunities to expand the shopping centre are reviewed.
Sampokeskus	Rovaniemi	FIN	27	13 600	Opportunities to redevelop the property are analysed.
Koskikeskus	Tampere	FIN	115	28 800	The commercial potential of Vuoltsu, a block next to Koskikeskus, and its merger in Koskikeskus are examined.
Kaarinan liiketalo	Kaarina	FIN	8	9400	The redevelopment of the existing retail property in line with the development plan of the town centre is analyzed.
Hakunila	Vantaa	FIN	4	3 000	Opportunities to redevelop the property are analysed.
Jyväskylän Forum	Jyväskylä	FIN	61	17 400	Opportunities to redevelop the shopping centre are analysed.
Backa	Gothenburg	SWE	9	7 800	Opportunities to develop the property are analysed.
Fruängen Centrum	Stockholm	SWE	15	15 000	Opportunities to refurbish and possibly extend the property are analysed.
Lindome	Gothenburg	SWE	8	7 800	Possibilities to build residential units adjoining the retail centre under review.





### CITYCON

### **Completed projects**

			Area, sq.m. <sup>1)</sup>	Post- development area, sq.m.	Estimated total investment, MEUR 2)	Actual cumulative CAPEX by the end of the period, MEUR	Additional information
Property	Location	Country					
Duo	Tampere	FIN	5 000	13 200 <sup>3)</sup>	27.3	25.9	New shopping centre consisting of two parts: new development and redevelopment of the old retail centre. The new section was opened in April 2007 as planned and redevelopment of the existing premises was completed in October 2007.
Lillinkulma	Kaarina	FIN	0	7 500	8.2	10.9 4)	New retail centre consisting of two buildings including four retail premises. All premises are leased. The title to the centre was transferred to Citycon as the project was completed in May 2007 as scheduled.
Lentola	Kangasala	FIN	0	12 000	16.6	16.5	New retail building. The title to the property was transferred to City con after the completion of the project in November 2007.
Linjuri	Salo	FIN	9 000	9 000	1.8	1.7	Redevelopment of a retail property (redevelopment area approx. 4,000 s.qm.) into a shopping centre was completed in December 2007.

<sup>1)</sup> Leasable area owned by Citycon before the project start.

 Includes stages 1 and 2. Second stage was completed earlier than anticipated.





<sup>2)</sup> New capital tied on the project.

<sup>3)</sup> Owned by Citycon.

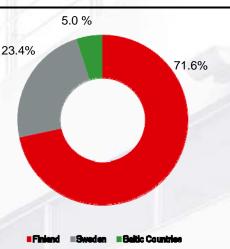


## **Key Figures - Property Portfolio**

## CITYCON

- **3,662** (3,415) leases with an average length of **2.8** (2.9) years
- Net rental income increased by 22.7% to EUR 60.1 million
- GLA totalled grew by **12.4** % to **926,550** m<sup>2</sup>
- Total NRI growth 2.7% in Q2
- Annualised rental value for the portfolio was EUR 176.5 million\*)
- Rolling 12-month occupancy cost ratio for I-f-I properties 8.8% (Q4/07: 8.7%)
- End of 2007 16.1 % (2006: 11% of rental agreements were tied to lessee's turnover. Rents also linked to CPI (nearly all the agreements).
- Net rental income for like-for-like properties grew by 0.3% Like-for-like property = held by Citycon 24 months, excl. development projects and lots. Citycon's portfolio totaled EUR 2,203.1 million, of which like-for-like properties accounted for 41.5 %. Of I-f-I portfolio 91.9 % is in Finland and 53.5% of the total Finnish portfolio is included in I-f-I.

### Breakdown of property portfolio



Total Portfolio	Q2/2008	Q2/2007	Q1/2008	2007	2006
Net Rental Income, EUR million	30.5	25.8	29.7	103.4	82.8
Number of leases started during the period 1)	112	122	124	512	369
Total area of leases started, m <sup>2</sup>	18,170	28,745	24,240	103,408	73,300
Occupancy rate at end of the period ,%	95.7	95.8	96.0	95.7	97.1
Average length of lease portfolio at the end of the period, year	2.8	2.9	3.0	3.0	2.9
Net Rental Yield (actual), % 2)	5.4	6.4	5.5	5.8	7.1
Average Net Yield Requirement (valuation yield by external appraiser), %	6.0	5.8	5.7	5.6	6.6
1) Excluding transferred agreements in acquisitions	2) Includes lots and de	lelopment projetcs			

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<sup>20</sup> 

## **Property Portfolio – Finland**

Finland	Q2 2008	Q2 2007	Q1 2008	2007
Turnover, EUR million  Net fair value gains/losses on investment	31.6	24.7	31.4	104.3
property, EUR million	-58.4	120.3	-1.8	148.5
Operating profit, EUR million	-37.2	137.1	19.3	218.7
Gross rental income, EUR million	30.5	23.7	30.4	100.7
Net rental income, EUR million	22.5	18.2	22.3	75.7
Capital expenditure, EUR million	17.8	20.5	22.8	429.1
Number of leases started during the period  1)	93	101	100	442
Total area of leases started, m <sup>2</sup>	14,310	24,350	21,800	74,400
Market value of property portfolio, EUR million	1,546.2	1,187.4	1,587.4	1,587.0
Net rental yield, like for like propertes, (actual realized), $\%$ <sup>2</sup>	6.3%	7.2%	6.4%	6.8%
Net rental yield (actual realized), % 2)	5.6%	7.0%	5.8%	6.2%
Net yield requirement (valuation yield), %	6.0	5.8%	5.68%	5.7%
Occupancy rate at end of the period, %	95.7%	95.8%	96.0%	95.7%
Average length of lease portfolio at the end of the period, year	2.8	2.9	3.0	3.0
Excluding transferred agreements in acquisitions				



<sup>1)</sup> Excluding transferred agreements in acquisitions

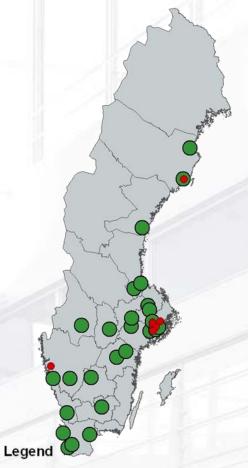
<sup>2)</sup> Includes the lots for development projects

## Property Portfolio – Sweden

## CITYCON

Sweden	Q2 2008	Q2 2007	Q1 2008	2007
Turnover, EUR million	10.6	9.3	10.7	39.0
Net fair value gains/losses on investment property, EUR million	-20.6	35.5	2.1	55.6
Operating profit, EUR million	-15.2	40.6	7.2	74.3
Gross rental income, EUR million	10.8	8.4	9.2	35.4
Net rental income, EUR million	6.4	6.0	5.8	21.6
Capital expenditure, EUR million	15.9	72.2	8.2	142.4
Number of leases started during the period 1)	18	15	8	49
Total area of leases started, m <sup>2</sup>	3,760	4,138	840	25,800
Market value of property portfolio, EUR million	503.0	521.9	527.0	517.5
Net rental yield (actual realized), $\%$ $^{2)}$	4.6%	4.6%	4.6%	4.6%
Net yield requirement (valuation yield), %	5.7%	5.5%	5.4%	5.4%
Occupancy rate at end of the period, %	95.2%	95.0%	96.1%	95.1%
Average length of lease portfolio at the end of the period, year	2.1	1.8	2.3	2.4

<sup>1)</sup> Excluding transferred agreements in acquisitions



Citycon Shopping Centre

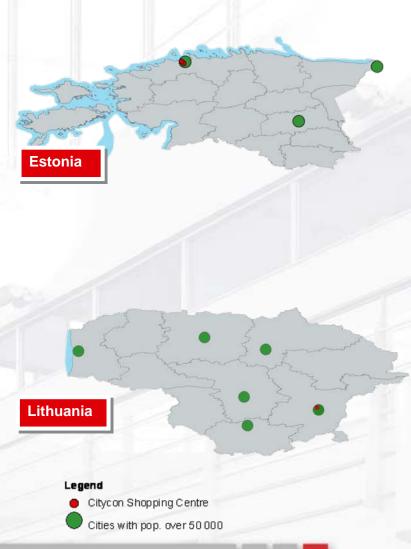
Municipalities with pop. over 75 000

<sup>2)</sup> Includes the lots for development projects

## **Property Portfolio – The Baltic Countries**

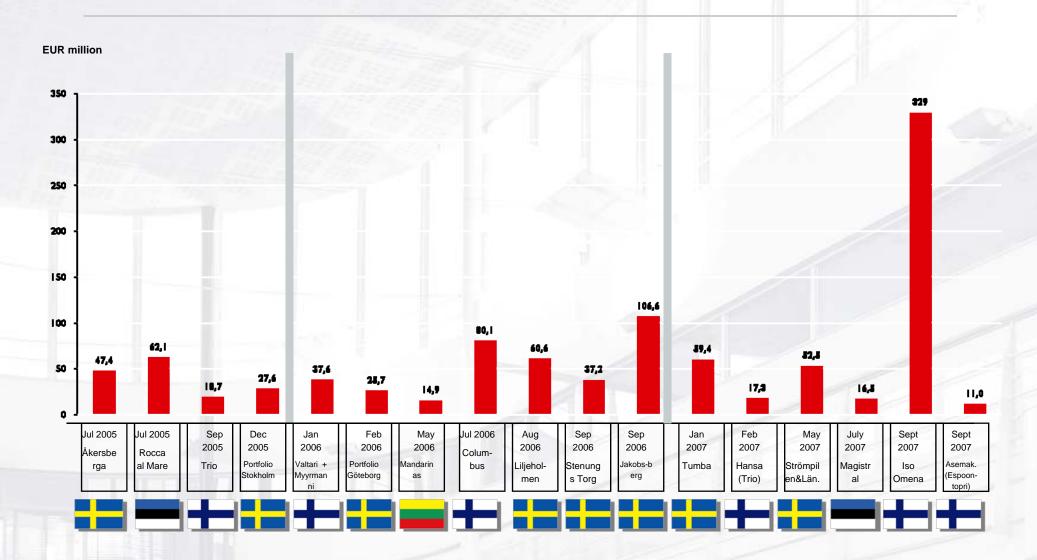
The Baltic Countries	Q2 2008	Q2 2007	Q1 2008	2007
Turnover, EUR million	2.1	1.9	2.2	8.0
Net fair value gains/losses on investment property, EUR million	-5.7	4.3	1.1	9.3
Operating profit, EUR million	-4.3	5.6	2.5	14.5
Gross rental income, EUR million	2.1	1.9	2.2	7.7
Net rental income, EUR million	1.5	1.4	1.6	6.0
Capital expenditure, EUR million	6.5	3.6	5.7	31.7
Number of leases started during the period	1	6	16	21
Total area of leases started, m <sup>2</sup>	100	257	1,600	3,208
Market value of property portfolio, EUR million	107.8	89.9	112.2	111.2
Net rental yield (actual realized), % 2)	5.9%	6.6%	6.0%	6.2%
Net yield requirement (valuation yield), %	6.9%	6.3%	6.6%	6.4%
Occupancy rate at end of the period,%	100%	99.9%	100%	100%
Average length of lease portfolio at the end of the period, year	2.3	3.0	2.6	2.8

<sup>1)</sup> Excluding transferred agreements in acquisitions



<sup>2)</sup> Includes the lots for development projects

## Property Portfolio – Acquisition Track Record 1) CITYCON



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## Property Portfolio - Major Acquisitions 2006 & 2007

Property	Location	Country	Debt free purchase price with transaction expenses (acquisition date exchange rates), EUR million	GLA, total, m <sup>2</sup>	Initial net yield on purchase price, %	Purchase date	Post- acquisition holdings, %
Lindome	Mölndal	SWE	8.0	7 600	7.3%	3 January	100
Myyrmanni, extra investment	Vantaa	FIN	35.6	42 000	7.4%	16 January	100
Valtari	Kouvola	FIN	2.0	7 600	7.4%	16 January	100
Tullintori	Tampere	FIN	8.8	10 100		1 February	100
Backa, Hindås, Landvetter, Floda	Greater Gothenburg	SWE	25.7	25 700	7.2%	15 February	100
Mandarinas	Vilnius	LT	14.9	7 900	7.3%	31 May	100
Columbus	Helsinki	FIN	80.1 1)	20 000	5.8%	4 July	100
Liljeholmstorget	Stockholm	SWE	60.6	20 000 2)		31 August	100
Stenungs Torg	Stenungsund	SWE	37.2	39 100	6.5%	1 September	70
Jakobsbergs Centrum	Järfälla	SWE	106.6	67 000	6.0%	11 September	100
Tumba Centrum	Botkyrka	SWE	59.4	31 000	5.4%	31 January / 07	100
Hansa (part of Trio)	Lahti	FIN	17.3	11 000	5.8%	8 February	100
Strömpilen & Länken	Umeå	SWE	52.9	25 000 + 7 200	5.5%	25 May	75
Magistral	Tallinn	EST	16.5	9450 + Building right for 8500 m <sup>2</sup>	6.5%	16 June	100
Asemakuja 2, office building next to Espoontori shopping centre	Espoo	FIN	9.2 <sup>3)</sup>	6 300		31 August	100
Iso Omena	Espoo	FIN	329	61 300	4.5%	14 September	100

<sup>1)</sup> Includes the investments in the extension project carried out after the acquisition

<sup>2)</sup> Before extension

<sup>3)</sup> The Purchase price totals EUR 11 million and the rest of it is payable upon approval of the change in city plan

# **Key Figures**

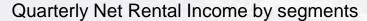
•Citycon Q2 2008

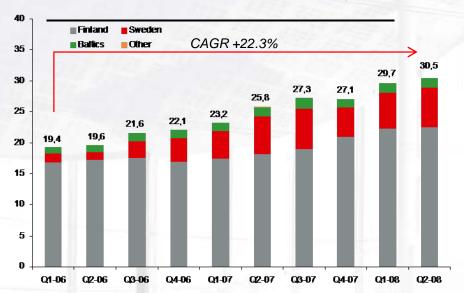
## **Income Statement - Snapshot**

	Q2/2008	Q2/2007	Q1/2008	2 007
Gross rental income	43.4	34.1	41.7	143.7
Turnover	44.2	35.9	44.3	151.4
Net rental income	30.5	25.8	29.7	103.4
Administrative expenses	4.4	4.3	3.9	16.5
Net Fair value gains/losses on investment property	-84.7	160.1	1.4	213.4
Operating profit	-58.7	181.6	27.4	300.7
Net Financial income and expenses	14.7	10.0	16.1	47.3
Profit / loss before taxes	-73.4	171.6	11.3	253.5
Current taxes	-1.2	-2.8	-2.3	-3.4
Change in deferred taxes	11.7	-33.1	2.3	-46.2
Profit / loss for the period	-62.8	135.8	11.3	203.9
EPS (basic), EUR	-0.26	0.68	0.04	1.00
EPS (diluted), EUR	-0.26	0.60	0.04	0.91
Direct EPS (diluted), EUR (EPRA EPS)	0.04	0.04	0.04	0.18
Net cash from opertaing activities per share, EUR	0.06	0.06	0.06	0.20

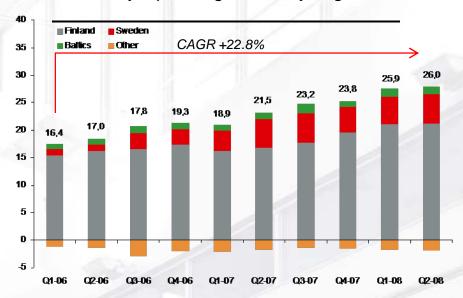
## **Key Figures** – Profitability

## CITYCON





### Quarterly Operating Profit<sup>1)</sup> by segments



- Citycon has posted strong quarterly growth since 2006 both in terms of Net rental income and Operating profit
- Compound annual growth rate (CAGR) has been over 22 percent mark for both quarterly line items since the expansion strategy started in Q1 2006
- Profitable growth rolling 12-month Operating profit-% has varied between 57.6 and 59.2 percent since Q2 2006 and currently stands at 58.3 percent

## **Balance Sheet – Snapshot, Key Figures**

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	T	1	0	U	IN

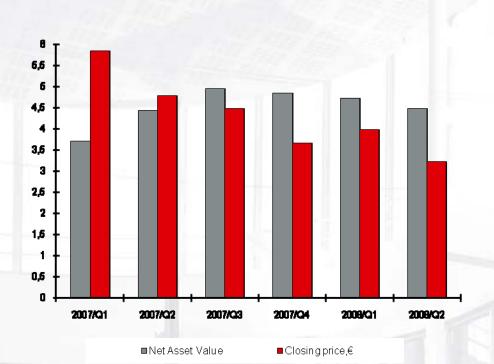
Balance Sheet, EUR million	30 June 08	30 June 07	2 007
Fair market value of investment properties	2,156.9	1,799.2	2,215.7
Total non-current assets	2,254.9	1,827.7	2,260.5
Current assets	38.1	50.3	48.1
Assets total	2,293.0	1,878.7	2,308.6
Total share holders equity	964.4	879.5	1,010.9
Liabilities	1,328.6	998.5	1,297.7
Liabilities and share holders equity	2,293.0	1,878.1	2,308.6
Key Figures	30 June 08	30 June 07	2 007
Equity ratio, %	42.1	46.9	43.9
Gearing, %	123.3	96.2	111.8
Equity per share, €	4.13	4.32	4.44
Net Asset value (EPRA NAV) per share, €	4.46	4.70	4.83
EPRA NNNAV, €	4.20	4.17	4.42
Net Rental Yield (actual), %	5.4	6.4	5.8
Average Net Yield Requirement (valuation yield by external appraiser)	6.0	5.8	5.6

## Consolidated cash flow statement Q2 2008

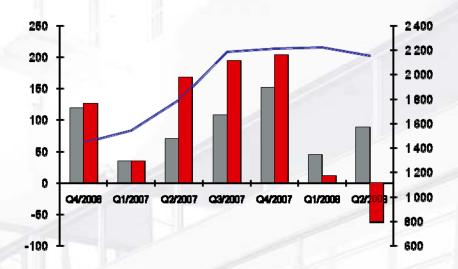
EUR MILLION	2q2008	2q200
Operating activities		
Profit before taxes	-62,1	212,
Adjustments	114.5	-171,
Change in working capital	-0,7	-2,
Cash generated from operations	51,7	38,
Interest and other financial charges paid	-30,5	-15,
Interest and other financial income received	1,5	-13, 1,
Taxes paid	3,4	-3,
Cash flows from operating activities (A)	26,1	20,
sasir news nom operating activities (1)		20,
nvesting activities		
Acquisition of subsidiaries, less cash acquired	-16,7	-165,
Acquisition of investment property	-	100,
Capital expenditure on investment properties	-31,7	-15,
Capital expenditure on development properties, other PP&E and	= -,-	,
intangible assets	-38,6	-7,
Sale of investment property	7,7	
Cash flows from investing activities (B)	-79,3	-188,
inancing activities		
Proceeds from share issue	0,0	132,
Equity contribution from minority shareholder	25,9	
Proceeds from short-term loans	67,5	/130,
Repayments of short-term loans	-30,0	/ -115,
Proceeds from long-term loans	287,5	209,
Repayments of long-term loans	-266,9	_146,
Dividends paid	-30,9	-23
Cash flows from financing activities (C)	52,9	186,
Net change in cash and cash equivalents (A+B+C)	-0,3	19,
Net cash from operating activities per share, EUR	0,12	0,1

- Cash from operations improved by 27% due to:
  - Improved cash generation through higher profits
  - Lower negative working capital development compared to previous year
  - Cash taxes were positive due to a large tax rebate received in 1q 2008 resulting from the change in depreciation policy in 2007
- No major acquisitions year-to-date
- Mainly cash invested into on-going development project
- Disposal of Iso Omena is reflected in the "Cash flow from financing activities"
- Proceeds from sale of investment property mainly relate to Ulappatori transaction
- Cash flow per share increased by 7% compared to 2007 at 0.12 euros per share despite higher # of shares
- Dividend payment was effected on 1 April 2008
- Solid cash flow continues to play a vital role in execution and financing of Citycon's strategy

### **EPRA NAV versus Share**

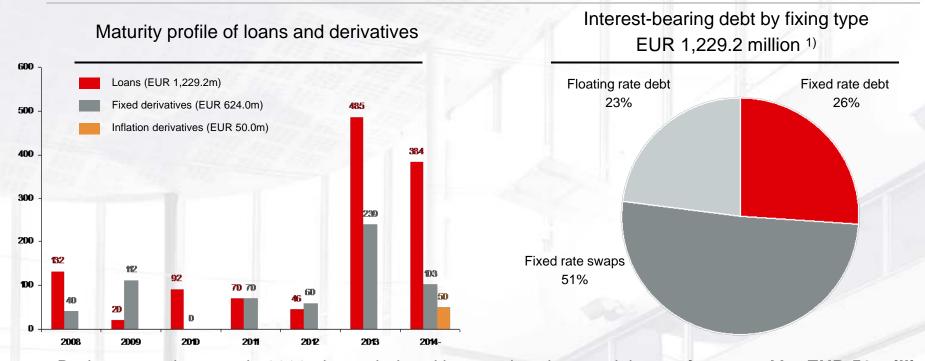


### **Turnover and Profit**



Turnover, €m Profit, €m ——Market value of property portfolio, €m

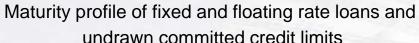
## **Key Figures – Financing Overview**

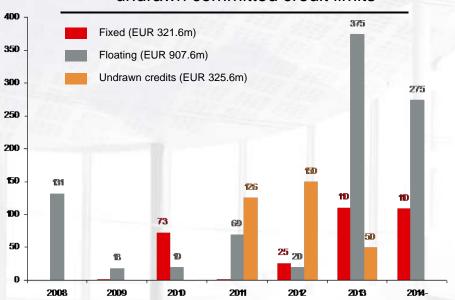


- During second quarter in 2008, the period-end interest-bearing net debt was increased by EUR 56 million as a
  result of dividend payment and investments into development projects
- High hedging ratio maintained at 77% (79% at the end of Q1)
- Conservative financing policy continues; average loan maturity was 4.8 years and average time to fixing at 3.0 years
- Refinancing not an issue—total liquidity of EUR 349.4
- New 10-year loan signed with NIB with competitive terms

## **Key Figures – Financing Overview**

## CITYCON



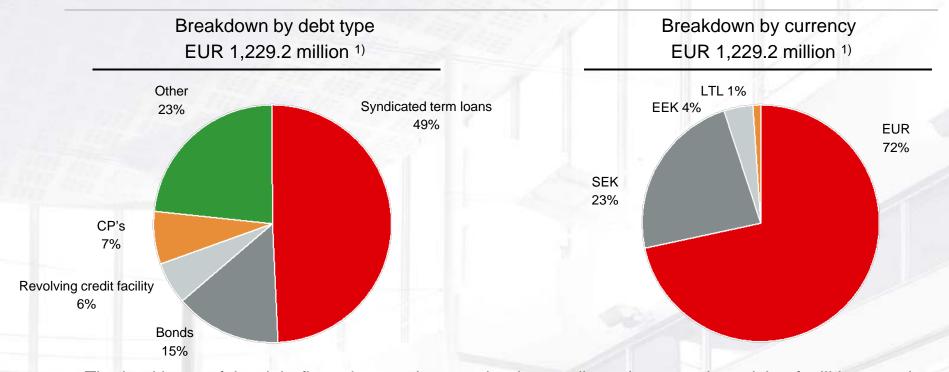


### Period-end interest rate by maturity



- Bulk of Citycon's debt is due on or after 2013
- Current available committed undrawn credits are also of long term nature and will fall due between 2011 and 2013
- Period-end interest rate was 4.88% for the total portfolio. Deviations from the average are mainly attributable to maturing hedges

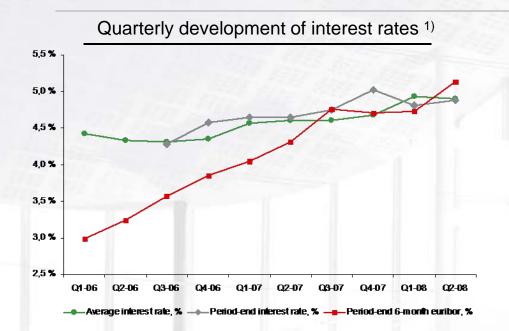
## **Key Figures - Debt Portfolio**

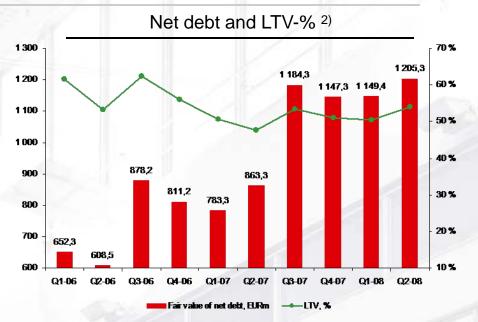


- The backbone of the debt financing continues to be the syndicated term and revolving facilities together with the bonds issued which comprise of 69% of the debt portfolio
- In Q2 the average year-to-date interest rate decreased by 3 basis points to **4.90%** (Q2/2007: 4.60%). The period-end current run rate on the other hand increased to 4.88% as short term market rates continued to rise
- Citycon had as at period-end total liquidity of EUR 349.4 million which comprised of unutilized committed debt facilities amounting to EUR 325.6 million and cash EUR 23.8 million

<sup>•</sup> Citycon Q2 Presentation

## **Key Figures – Interest Rates and LTV**





- Increasing market rates feed through income statement with certain lag and Citycon's average interest rate decreased marginally to 4.90% as certain loans and swaps were rolled over with favorable rates in March April in 2008
- Period-end run rate on the other hand slightly increased as both EUR and SEK market rates advanced strongly in Q2 on the back of increased rate hike fears which also materialized in June
- Citycon's LTV-% and net debt were increased somewhat as a result of fair value losses from investment property, dividend payment in April and investments into on-going development projects

<sup>•</sup> Citycon Q2 Presentation

<sup>35</sup> 

<sup>1)</sup> Average interest rate calculated based on the year-to-date income statement interest expenses divided by weighted average interest bearing debt year-to-date. Period-end interest rate is the run rate based on the actual interest rates on floating and fixed rate debt prevailing on the balance sheet date taking into account interest rate swaps. Both interest rates include applicable credit margins.

## **Breakdown of Financial Expenses**



Net Financial Expenses (EUR million)	2q	1q	<b>2</b> q	Change-% C	Change-%	YTD	YTD C	hange-%
	2008	2008	2007	(y-o-y)	(q-o-q)	2008	2007	(YTD)
Financial Expenses:	· · · · · · · · · · · · · · · · · · ·					W.		
Interest expenses	-14,1	-14,3	-9,7	46 %	-1 %	-28,4	-19,2	48 %
Foreign exchange losses	0,0	0,0	0,0	70 %	nm	0,0	-0,1	nm
Capitalised fees	-0,2	-0,2	-0,2	-17 %	2 %	-0,4	-0,4	3 %
Non-cash option expense from convertible bonds	-0,5	-0,5	-0,4	8 %	0 %	-0,9	-0,9	8 %
Other expenses	-0,4	-0,1	0,0	nm	nm	-0,4	0,0	nm
Total Expenses	-15,1	-15,0	-10,3	47 %	0 %	-30,1	-20,6	47 %
Financial Income:				·	,			
Interest income	0,2	0,3	0,2	-8 %	-47 %	0,5	0,4	15 %
Fair value gains	0,2	-1,4	0,1	59 %	-116 %	-1,2	0,7	nm
Total Income	0,4	-1,0	0,3	21 %	-137 %	-0,7	1,1	-157 %
Net Financial Expenses	-14,7	-16,1	-10,0	48 %	-9 %	-30,8	-19,4	58 %

### 2q2008

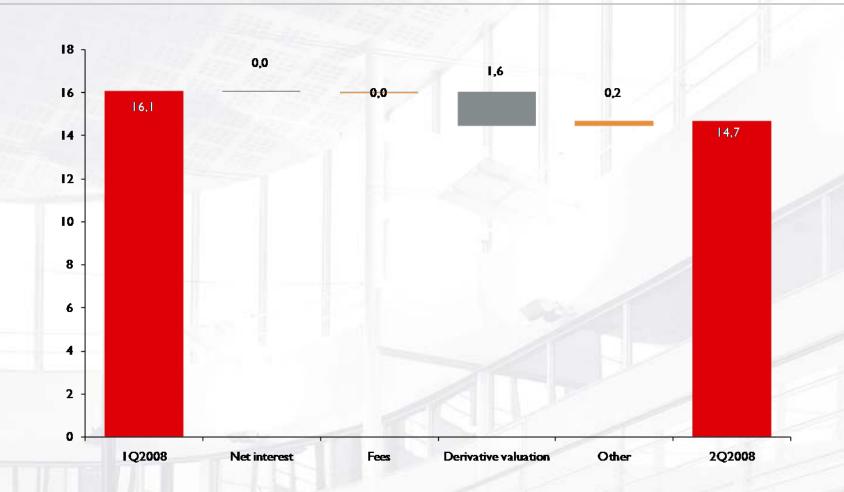
- Interest expenses decreased marginally from the previous quarter to EUR 14.1 million due to favorable loan and swaps rollover
- Total financial expenses were unchanged compared to previous quarter
- Net financials were 9 percent lower mainly due to fair value gain from derivatives of EUR 0.2 million (loss EUR 1.4 million in Q1 2008)
- Excluding derivative valuations, Net financial expenses increased 1.4% compared to previous quarter

#### 2008 YTD

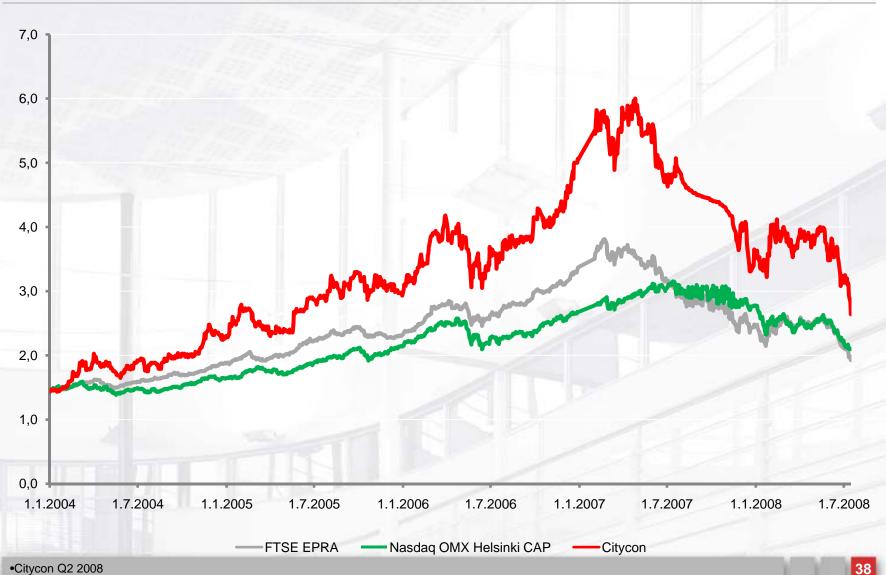
- Excluding derivative valuations, Net financial expenses increased 47% compared to 1-6/2007
- At the same time, net debt increased by 40 percent from EUR
   863 million to EUR 1,205 million

### Net Financial Expenses Q2 2008 vs Q1 2008

## CITYCON



### **Key Figures – Share Performance** 1)



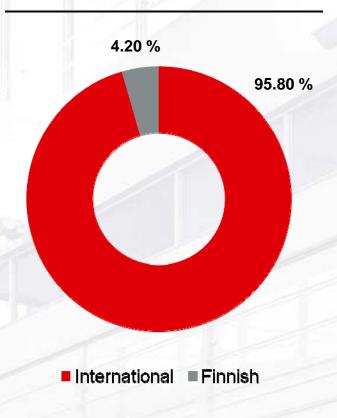
<sup>1)</sup> Starting values of FTSE EPRA index and OMX Helsinki CAP index on 3 January 2007 have been rebased to Citycon share price at EUR 2.23

### **Key Figures - Share Data**

### CITYCON

- Market capitalisation totalled EUR 619 million as of 15 July 2008
- 95.8 % of shareholders are international as of 30 April, 2007
- 1984 registered shareholders
- Largest Share holders
  - •Gazit –Globe ~39.35%
  - Perennial Investment Partners Ltd >5%
  - ■ING Clarion Real Estate Securities, L.P. >5%
  - AXA Investment managers <5%</li>
  - Fidelity International <5%</p>
- •Citycon is included in GPR 250 Property Securities Index. The index includes 250 the most liquid property companies worldwide.
- Citycon is also included in e.g. FTSE
   EPRA/NAREIT Global Real Estate Index

#### Breakdown of shareholders



## **Backup Information**

•Citycon Q2 2008

### 2007 Acquisitions - Iso Omena "The Big Apple"

- Citycon acquired shopping centre Iso Omena from Doughty Hanson for appr. EUR 329 million; net initial yield 4.5%.
- The company sold 40% of the centre to GIC RE (part of Government of Singapore Investment Corporation). The selling price was equivalent to the acquisition price of EUR 329 million.
- Citycon will continue to be the asset manager and responsible for development of Iso Omena.
- A trophy asset. The catchment area is one of the most affluent areas in Finland. It is the 5th largest shopping centre in Finland.
- Underground line planned
- Plans to increase net rental income by:
  - Extension
  - Tenant mix improvements
  - More efficient marketing

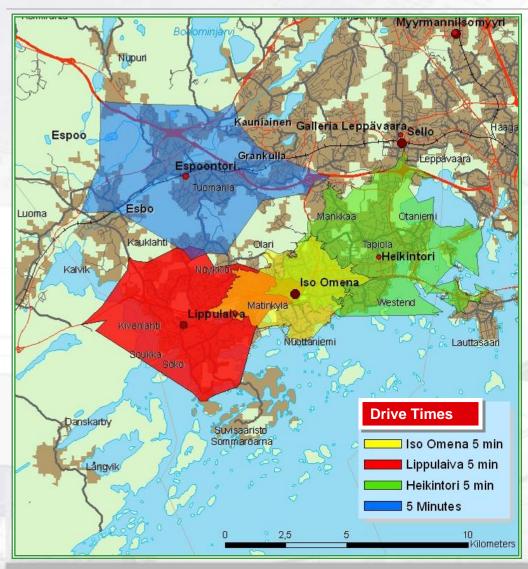
	Key Figures	
	Opening	2001
	Leasable area, m <sup>2</sup>	61,300
	of which retail premises, m <sup>2</sup>	49,000
	Gross floor area, m <sup>2</sup>	138,458
4	Building volume, m <sup>3</sup>	761,500
b.	Unexercised building right, m <sup>2</sup>	~7,000
	Number of stores and restaurants	over 120
	Occupancy rate	98,5 %
	Total sales 2007, million	212,2
	Number of visitors 2007, million	8.4
	Parking spaces (of which 86% inside)	2200
		- APP 3





### 2007 Acquisitions - Iso Omena "The Big Apple"





#### Iso Omena - Catchment area

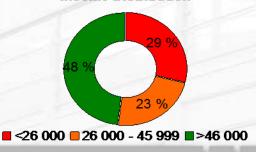
#### 10-minute drive time

- 149,700 consumers
- 66,500 households
- Purchasing power EUR 2.75 billion

#### 5-minute drive time

- 35,000 consumers
- 16,200 households
- Purchasing power EUR 0.6 billion

#### Catchment Area Household Income Distribution



### 2007 Acquisitions – Strömpilen and Magistral

Strömpilen*) - Umeå		
Total GLA aopprox.	25.000 m <sup>2</sup>	
Occupancy rate	~100 %	
Sales, 2007 (excl. VAT)	EUR 88.6 million	
Number of visitors, 2006	2 million	
Purchase price (May, 07)	EUR 52.9 million	
Net Initial Yield	5.5%	
Development potential	5.000 m <sup>2</sup> + 20.000 m <sup>2</sup>	
Grocery anchored		

Magistral - Ta	llinn
Total GLA	9.500 m²
Occupancy rate	100 %
Sales, 2007	EUR 17.7 million
Number of visitors, 2007	3.5 million
Purchase price (July, 07)	EUR 16.2 million
Net initial Yield	6.5%
Unutilized building right	8.500 m <sup>2</sup>
Grocery anchored	





•Citycon Q2 2008

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### Latest Development and Redevelopment Projects ITY

#### **Shopping Centre Duo**

- Duo is located in one of the Finland's largest suburb,
   Hervanta in Tampere. Extension was completed in April and the renewed part for Christmas sales.
- The leasable area of the shopping centre is 15,500m²
  - The old Hervanta retail centre (5,200 m²)
  - The new extension (10,300 m²)
- 2007 sales were EUR 29.4 million and visitor 2.5 million.

#### **Shopping Centre Trio**

- One of Citycon's pilot projects in sustainable construction.
   Trio is located in the centre of Lahti, 100 km from Helsinki .
- Citycon connects four separete buildings into one centre; postdevelopment GLA 35 000 m<sup>2.</sup>
- The first, totally refurbished part was opened in November 2007, the redevelopment continues until 2009.
- 2007 sales were EUR 61.8 million and visitor 6.2 million (despite the on-going project.)





•Citycon Q2 2008

### Citycon in Brief

#### **Mission**

Demonstrating expertise in retail property business, Citycon not only owns, manages, leases and develops shopping centres and other retail properties but also develops new retail premises.

#### Vision

Citycon aims to expand its property portfolio and increase its value. The company's objective is to serve an array of retailers by providing them with the best industry expertise and premises meeting their needs.

### **Strategy**

- Citycon focuses on retail properties, its core business consisting of shopping centres and other large retail units. Its business operations concentrate on urban growth centres in Finland, Sweden and the Baltic Countries. In its operations Citycon seeks to expand the Company's value and expertise as well as seeking customer relationships based on strong partnership.
- Citycon's business strategy is based on the following primary elements:
  - Focus solely in retail premises
  - Priority areas are the largest cities in Finland, Scandinavia and the Baltic States
  - Citycon aims at growing its portfolio by acquisitions and development projects

### Citycon in Brief - Background



Citycon's path to becoming the market leader and an international property investment company

#### 1988

 Quoted on the Main List of Helsinki Stock Exchange Office portfolio

#### 1998

- Focus on Retail
- Two large Retail portfolio acquisitions
- Office portfolio divested
- Outsourced property management

#### 1999

Acquisition of 13 shopping centres

#### 2003

- Property portfolio expands considerably
- Citycon's ownership base changes
- International investors become interested in Citycon

#### 2004

- Citycon continues to growth
- Ownership structure becomes very international
- Analysing potential for entry into the Baltic countries and Scandinavia

#### 2005

- Citycon enters foreign markets by acquiring its first properties in Sweden and Estonia
- Increases holdings in a number of Finnish shopping centres

#### 2006

- Citycon continues to expand acquiring several retail properties especially in Sweden and its first property in Lithuania
- The disposal of non-core properties

#### 2007

- The company strengthens its shopping centre portfolio by new acquisitions in Finland and Sweden
- Focus on development and redevelopment: Liljeholmen and Rocca al Mare project started
- Citycon acquires Iso Omena

#### 2008

- Citycon puts more and more emphasis on green, sustainable construction and redevelopment and is aiming to get international environmental certification for its projects.
- The company sells 40% of Iso Omena to GIC.

### **Highlights – Country Organisation**

### CITYCON



### Citycon in Brief

# CITYCON

### Management



Petri Olkinuora, CEO



Eero Sihvonen, CFO



Outi Raekivi Head of Legal Affairs



**Kaisa Vuorio**Vice President
Finnish Operations



Ulf Attebrant Vice President Swedish Operations



Harri Holmström Vice President Baltic Operations

### **Citycon Properties – Core Shopping Centres**



1997/07

100 %

Strömpilen

25.000 m<sup>2</sup>

n.a.

75 %



Lippulaiva Built 1993 GLA 23.000 m<sup>2</sup> Owned 100 %



Koskikeskus 1988 25.700 m<sup>2</sup> 88 %



100 %

Forum 1953/91 17.400 m<sup>2</sup> Citycon 69 %





Iso Omena 2001 Columbus 100 % 20.400 m<sup>2</sup>

61.300 m<sup>2</sup>



Jakobsberg 1959/93 67.000 m<sup>2</sup> 100 %



Stenungstorg 1967/93 37.600 m<sup>2</sup> 85 %



Åkersberga 1985/96 33.100 m<sup>2</sup> 75 %



Tumba n.a. 33.100 m<sup>2</sup> 100 %



Magistral, Estonia 2000 9.450 m<sup>2</sup> 100 %



Rocca al Mare, **Estonia** 1998/00 28.600 m<sup>2</sup> 100 %



Mandarina, Lithuania 2005 8.000 m<sup>2</sup> 100 %



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